TENDER NOTICE

The Chairman, Tender Board, The Associated Newspapers of Ceylon Ltd, hereby invites sealed tenders from Manufacturers, Representatives or their accredited Agents in Sri Lanka for the supply of following items conforming to the under mentioned basic specifications.

| ITEM | 6,000 MT FIRST CLASS WEB OFFSET NEWSPRINT |
| SUBSTANCE | 45 GSM AND 48.8 GSM |
| REEL DIAMETER | 1000 – 1016 MM (MAXIMUM) |
| REEL WIDTH | 700 MM |
| CORE INNER | 76 MM |

1. Tenders should be submitted only on Tender Documents available at Imports Department of the Associated Newspapers of Ceylon Ltd, on payment of non-refundable tender fee of Rs. 5,000.00 in cash. Tender documents will be issued during office hours until 03rd January 2008.

2. Tender Documents are also available at the web site www.dailynews.lk or www.sundayobserver.lk and could also be used with non-refundable payment of Rs.5,000.00.

3. Per MT price to be quoted in acceptable currency preferably US $ shown as FOB Freight and insurance charges separately. (It is mandatory to indicate break down of the CIF value.)

4. All offers should be accompanied by a Bid Bond issued by reputed bank in Sri Lanka to the value of Rs.300,000.00.

5. Performance Bond equivalent to 10% of the total value of order should be submitted by every successful bidder before establishment of the Letter of Credit.

6. 6000 MT of the order should be shipped in batches of 500 MT and on 1000 MT per month arrival basis. (Shipping schedule will be provided).

7. Tenderers interested in quoting for 12,000 MT over a 12 month period on a fixed price, may indicate such offers as an additional offer in the space provided in the offer sheet.

8. Separate documents should be used for each offer.

9. Offers from new Tenderers will be considered only after testing the quality of the samples.

10. Tender will be closed at 2.00 p.m. on 04th January 2008 and will be opened immediately in the presence of Tenderers or their authorized representatives.

11. Further particulars could be obtained from the Imports Department, ANCL Telephone No. 011 2429451.

Manager Imports,
The Associated Newspapers of Ceylon Ltd.,
Lake House,
No. 35, D. R. Wijewardene Mw.,
Colombo – 10.
TO: The Manager- Imports  
The Associated Newspapers of Ceylon Ltd.  
No.35, D.R. Wijewardene Mawatha.  
Colombo 10.

TENDER FOR THE SUPPLY OF FIRST CLASS WEB OFFSET NEWSPRINT PAPER IN REELS.

Subject to the terms and conditions given in Annexure I and II we/I hereby quote for the supply of ................. M/Tons of First Class web offset Newspaper in reels as follows:

1. Name & Address of Supplier / Principal : ........................................................................................................................................

   ........................................................................................................................................

   ........................................................................................................................................

   ........................................................................................................................................

   Telephone No. ................................... Fax ..............................................

2. Name & address of Accredited Agent : ........................................................................................................................................

   In Sri Lanka ........................................................................................................................................

   ........................................................................................................................................

   ........................................................................................................................................

   Telephone No. .................................. Fax ..............................................

3. Name of Manufacturing Mill : ........................................................................................................................................


5. Quantity Offered : ........................................................................................................................................

6. Substance / Grammage : ........................................................................................................................................

7. Period of Delivery : ........................................................................................................................................

8. Terms of Payment : ........................................................................................................................................

CONT’D………………..2/
## CIF / C & F Price per M/ Tons

### 45 GSM (700mm)

<table>
<thead>
<tr>
<th>Payment</th>
<th>L / C (At Sight)</th>
<th>Any other method of</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>FREIGHT</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>TOTAL (CIF/C&amp;F)</td>
<td>....................</td>
<td>....................</td>
</tr>
</tbody>
</table>

Price inwards  ...............................................................

---

### 48.8 GSM (700mm)

<table>
<thead>
<tr>
<th>Payment</th>
<th>L / C (At Sight)</th>
<th>Any other method of</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>FREIGHT</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>TOTAL (CIF/C&amp;F)</td>
<td>....................</td>
<td>....................</td>
</tr>
</tbody>
</table>

Price inwards  ...............................................................

---

**ADDITIONAL OFFER (FOR 12,000 MT) – (OPTIONAL)**

### CIF / C & F Price per M/ Tons

<table>
<thead>
<tr>
<th>Payment</th>
<th>L / C (At Sight)</th>
<th>Any other method of</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>FREIGHT</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>....................</td>
<td>....................</td>
</tr>
<tr>
<td>TOTAL (CIF/C&amp;F)</td>
<td>....................</td>
<td>....................</td>
</tr>
</tbody>
</table>

Price inwards  ...............................................................

---

CONT’D………………..3/
48.8 GSM (700mm)

<table>
<thead>
<tr>
<th>payment</th>
<th>L / C (At Sight)</th>
<th>Any other method of</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB</td>
<td>..................</td>
<td>FOB</td>
</tr>
<tr>
<td>FREIGHT</td>
<td>..................</td>
<td>FREIGHT</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>..................</td>
<td>INSURANCE</td>
</tr>
<tr>
<td>TOTAL (CIF/C&amp;F)</td>
<td>...............</td>
<td>TOTAL (CIF/C&amp;F)</td>
</tr>
<tr>
<td>Price inwards</td>
<td>..................</td>
<td>Price inwards</td>
</tr>
</tbody>
</table>

10. Validity period of the offer: .................................................................

11. Bid Bond No:.............................................. For Rs. 300,000.00/- issued by .............................................

12. Receipt No: .................................................................

We/I the undersigned do hereby undertake to supply the goods described herein, in accordance with the terms and conditions and execute the orders to the entire satisfaction of The Associated Newspapers of Ceylon Ltd., if our/my offer is accepted.

Date: ......................... Company Seal: ...................... Signature: .................................

* If the provided spaces are insufficient you may use annexure.
The Associated Newspapers of Ceylon Ltd

Terms and Instructions to Tenders

Dear Sir,

Sealed tenders are hereby invited by the Chairman of The Associated Newspapers of Ceylon Ltd, from Manufactures, Representatives or their Accredited, Local Agents or Local Suppliers for the supply of 6,000 MT First Class Web Offset Newsprint conforming to the specifications attached herewith (Annexure II)

1. FORM OF TENDER

- Tender should be submitted in duplicate (Marked “Original and Duplicate”) only on Tender Documents available at Imports Department of The Associated Newspaper of Ceylon Ltd, on payment of non-refundable fee of Rs. 5,000.00 in cash.
- Tender Documents will be issued during the office hours until 03rd January 2008.
- Tender Documents are also available at the web site www.dailynews.lk or www.sundayobserver.lk and could be used with the payment of non-refundable fee of Rs. 5,000.00
- Separate Tender documents should be used for each offers

2. CLOSING DATE OF TENDER

- Tender shall be marked “TENDER FOR THE SUPPLY OF WEB OFFSET NEWSPRINT” on top left hand corner of the envelope and submit by registered cover addressed to the Chairman, Tender Board, The Associated Newspaper of Ceylon Ltd, Lake House, No. 35, D.R. Wijewardene Mw, Colombo 10., or be deposited in the TENDER BOX kept for this purpose at the Imports Dept. of The Associated Newspaper of Ceylon Ltd, on or before the date and time as mentioned in next paragraph of these instructions. Tenders received after the closing time will be rejected.
- Tender will be closed at 2.00 p.m. on 04th January 2008 and will be opened immediately after the closing time. Tenderers or one of their accredited agents will be allowed to be present at the opening of tenders on the date and time of the place specified in this clause.

3. ELIGIBILITY TO TENDER

- Manufactures / Principals or their Accredited Local Agents or Local suppliers are eligible to Tender.
- No local tender on behalf of foreign principals will be considered unless the Tenderers holds an executed Power of Attorney from the manufactures / Principals to enter into a valid agreement to fulfill all the terms and conditions of the contract in the event of it being awarded.
- Offers from new tenders will be considered after testing the quality of the samples.

4. LANGUAGE OF TENDER

All correspondence shall be in English Language.

5. AMENDMENTS TO TENDER DOCUMENTS

No modification or alternations are allowed after the closing of the tenders.

Annexure I
6. **BUSINESS ADDRESS**

Tender should state in their tenders, the address to which notices, orders and correspondence relating to the tenders and agreements are to be sent. Any change of address should be notified to the chairman, Tender Board, The Associated Newspapers of Ceylon Ltd, Lake House, No. 35, D.R. Wijewardene Mw, Colombo 10.

7. **PERIOD OF VALIDITY**

Tenderers are required to keep their prices firm and valid for a minimum period of 60 days from the date of closing of tender.

8. **OFFERS**

- The Tenderers should quote their C I F, Colombo price indicating FOB, Freight & Insurance rate separately. The Freight invoiced against the shipping invoice should be the actual freight paid indicated in the Bill of Lading or the Freight receipt issued by the Shipping Company. However, the freight paid against the shipping documents will be the actual freight paid or quoted whichever is lower.

- All Quotations must be in words and figures and changes, erasures, alterations or amendments should be authenticated by the tender’s full signature. In the event of any discrepancy between words and figures, the amount given in words shall prevail.

- Tender should state separately The Commission/Charges, which will be paid to the local agent in Sri Lanka Rupees on completion of the contract. Local Agent’s commission will not be included in the Letter of Credit.

- The Chairman Tender Board, The Associated Newspaper of Ceylon Ltd, reserves right to reject any or all offers without assigning any reasons what so ever.

- Any Other details.

9. **BID CURRENCY**

The offers shall be in the currency of the country of the Tenderers or in **US $ (Dollars)** or **Pounds Sterling** or **Euros** or **Japanese Yen** Only. (US $ prefer)

10. **DETAILS OF DOCUMENTS TO BE SUBMITTED WITH OFFER**

Completed offer sheet bid bond, sample and any technical literatures (If Any).

11. **SAMPLES**

Minimum of 30 sheets of A4 size paper or 5 to 10 meter piece of paper in roll form.

12. **MODE OF PAYMENT**

Letter of Credit at sight or DP terms. If any supplier wishes to grant any other terms ie credit facilities or loan etc., could be indicated separately.

Cont’d……………….3/
13. PRE – SHIPMENT INSPECTION CERTIFICATION

Supplier has to provide on his own expenses. (If Required)

14. SHIPMENT

Quantity should be shipped in batches of 500 MT and on 1000 MT per month arrival basis. (Shipping schedule will be provided)

15. BID BOND

All offers should be accompanied by a Bid Bond (One offer per one Bid Bond) acceptable to the Tender Board for the value of Rs. 300,000.00. This Bid Bond may be offered in one of the following alternative forms.

- A Cash deposit.
- An Acceptable Bank Guarantee confirmed by a Bank operating in Sri Lanka payable to The Associated Newspapers of Ceylon Ltd.
- An unconditional Bid Bond excusable on demand issued by a reputed Insurance company in Sri Lanka payable to The Associated Newspapers of Ceylon Ltd. The Validity of any of the above Guarantee will be at least 120 days from the date at opening of Tenders.
- **If no Bid Bond is submitted the offer will not be considered.**

16. PERFORMANCE BOND

- The successful Tenderers should provide a performance Guarantee Bond to the value of 10% from an approved Bank operating in Sri Lanka.
- This Bond should be submitted to The Associated Newspapers of Ceylon Ltd, within 01 week of the date of the offer is accepted.
- This Bond should be valid minimum 240 days from the date of awarding of tender and will be released only after satisfactory receipt of goods.
- In case of delay or default by the supplier Associated Newspapers of Ceylon Ltd, shall have the option to terminate the contract and collect the performance bond without prejudice to any other claims that be lodged in this regard.

17. AGREEMENT

The successful Tenderers must enter into an Agreement with The Associated Newspapers of Ceylon Ltd, within 01 week of the information of the award is made. This agreement should not be assigned or transfer to anyone without the written consent of The Associated Newspapers of Ceylon Ltd.

18. ARBITRATION

All disputes arising out of contract agreement will be dealt within accordance with the provision of Arbitration Act No. 11 of 1995.

19. SPECIFICATION

Please see Annexure II
SPECIFICATION OF NEWSPRINT

Quality : First class web offset Newsprint papers in reels

Substance : Grammage [g/ m²] 45 GSM and or 48.8 GSM

Diameter of Reel : Equivalent to 1016 - 1066 mm

Diameter of Inner Core : 3” Equivalent to 76 mm

Reel Width : 700 mm
   The required size will be indicated when a firm order is given

Ash Content : Not more than 2%

Moisture Content : 45 GSM - 7% - 8%
                   48.8 GSM - 6.5% - 7%

PH Value : 5 - 6

Tensile Strength : M/ D Not less than 2.20 KN/ m
                   C/ D Not less than 0.50 KN/ m

Tear Strength : M/ D Not less than 300 mN
               C/ D Not less than 325 mN

Opacity : Not less than 93%

Brightness ISO : Not less than 60%

Bulking Thickness : 65 - 72 (Micron)

Weight of the fiber content : Not less than 65%

Packing : Strong Sea worthy export packing in 3 to 4 sheets of thick hardboard with one inner layer of moisture barrier including reinforced sides.

Core Plug : Heavy Duty Compressed hardboard (non - Collapsible) wood, Meal or Plastic.

Press Manager
Press Dept.